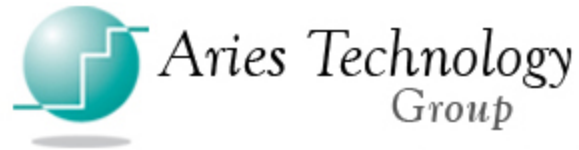


Customer Logo Here



Vision Statement

FOR IMPLEMENTING SAGE 100 ERP

May 13, 2014

Aries Technology Group, LLC (Aries) is pleased to present our initial recommendations for CustomerName based on our call on March 7, 2014 with CompanyOwner, Dan Morris, Robert Wood, and John Shaver.

Goals for CustomerName:

- Implement Sage 100 ERP in a hosted environment to replace QuickBooks. The new system will support current business needs and allow for long-term future growth.
- Migrate QuickBooks on-premises and online data to Sage 100 ERP (data to be migrated will be determined during project scoping phase).
- Use scripting to automate the creation of (scripts to be created will be determined during project scoping phase):
 - Purchase orders and receipts.
 - Sales orders, shipping documents, and invoices.
- Use purchase order approval to:
 - Create a draft purchase order.
 - Review and sign off on the purchase order.
 - Electronically transmit approved purchase order to vendor.
- Integrate Sage 100 ERP with:
 - Credit card payments from:
 - Phone
 - Paypal
 - Resellers (Amazon, for example)
 - Website/e-commerce site
 - UPS WorldShip
- Provide the CustomerName team with real-time business intelligence:
 - Sales
 - Returns/Warranties
 - Purchasing
 - Customers
 - Vendors
 - Inventory items
- Automate the calculation of sales tax.
- Adjust margins across all product lines without manual entry.
- Track inventory through a master purchasing warehouse.
 - New company - CustomerName Inventory Supply Company
 - All inventory will reside here.
- Process payroll in-house and file returns electronically.
- Go live with Sage 100 ERP no later than September 2, 2014.
- Establish a strategic partnership between us and Aries to ensure the ongoing support of

Sage 100 ERP.

Initial recommendations from Aries:

Attain your goals by collaboratively moving through three project phases:

- Creating a scope document - This document serves as the blueprint for the entire project. It defines the objectives and functional requirements (data to be migrated, reports needed, procedural changes, etc.) for Sage 100. In addition, the following items are included in the scoping process:
 - Options for developing scripts to automate Sage 100 ERP shipping and receiving documents.
 - Options for migrating historical data into Sage 100 ERP.
- Designing a proof of concept - Using a virtual server, we will build the Sage 100 ERP system in a test environment using the Scope Document as our guide. Every member of the project team will enter transactions in the proof. The proof will minimize the number of issues encountered at the go live date and will ensure that everyone is comfortable using Sage 100 ERP.
 - All of the reports and forms identified in the Scope Document will be created in the proof.
 - QuickBooks data to be migrated for proof:
 - General Ledger
 - Chart of accounts
 - Current account balances
 - Accounts Receivable
 - Customers
 - Open invoices
 - Accounts Payable
 - Vendors
 - Open invoices
 - Payroll
 - Employees
 - Earnings codes and deductions codes?
 - Inventory
 - Items
 - Currently, on-hand quantities are zero
 - Sales Order - open orders
 - Purchase Order - open orders
- Begin processing live transactions - When the project team is satisfied with the proof, we will migrate current QuickBooks data (as defined in the scope) to Sage 100 ERP and

begin processing transactions in a live environment.

Pricing for the implementation project and on-going support:

- The first pricing proposal will be for scoping and proof. These two steps will occur concurrently.
- The second proposal will be for the Sage 100 ERP software, scripting options, data migration options, any agreed-upon customizations identified during scoping, and for a custom-tailored Knowledge Transfer Agreement (KTA) to cover on-going technical support, education, reporting and any other Sage 100-related needs. The KTA will be in effect for 12 months starting on the go live date.
- Both of these proposals will contain a fixed price and our 100% money-back guarantee. If you are not satisfied with any of the the Aries projects, we offer you a money-back guarantee.
- The hosting provider will present a separate support agreement and pricing proposal for their services.
- After the first 12 months:
 - Sage's annual maintenance & support plan will be approximately \$5,000 and is subject to change by Sage. This includes access to Sage's knowledge base, patches & fixes, tax table updates, and the ability to download upgrades. It does not include any services to install patches, updates or new versions of the software.
 - We will collaboratively custom tailor a KTA based upon your needs for the upcoming 12 months.

Timeline:

- Scoping and proof of concept project begins on June 2, 2014.
- Go live would commence on September 2, 2014.

Accepted By:

Authorized Representative of
CustomerName

Authorized Representative of Aries
Technology Group LLC

Title

Title

Date

Date